



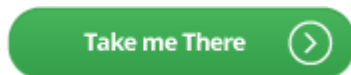
December 2019

Dear Rob,

As we head into the New Year - this is our opportunity to wish you **a healthy, happy and successful 2020** ahead!

In case you hadn't noticed, it's a drupa year! Here at Highcon we are gearing up for drupa in June 2020 - and in next month's newsletter you'll be able to hear all about our latest news and drupa product portfolio.

Meanwhile, we were delighted to see the Season's Greetings Card sent this year by Iggesund. Designed by Structural Graphics in Essex, Connecticut, USA, it was produced by Gafsa Kartong, one of Highcon's first customers. To get a better look, or to order one, click below.



Press Release

At the beginning of this month we were pleased to announce the appointment of Michael Ciaramella to the position of VP Sales and General Manager, Highcon Americas.

Michael has numerous years of experience in our key markets having led teams at Microsoft, HP, Scitex, Kodak and lately Agfa.

We'll be looking forward to sharing some of his thoughts on the folding carton and corrugated market in the Americas in a future monthly newsletter.

To read the full release, click below.

[Read now](#) 



Customer Marketing Campaign

Wingate Packaging, out of Ohio, a recent Highcon customer, has a keen understanding of what their customers need - and came out with a great way to promote their digital offering on LinkedIn - The Wingate First Article Program - targeting customers who are tired of paying high costs for conceptual carton samples, not made with production quality equipment, slow to obtain... And then "starting over" ...



Highcon Euclid IIS

- Laser Die Cutting
- Digital Stripping
- In Machine Creasing Die
- Build in Minutes
- Agility Defined

- Fixed lot charges for either the three or seven day turnaround means a predictable cost.
- Predictable production quality.
- Predictable timing.
- Press ready digital files that may be used with any converter.
- Wingate has the ability to take your concept to production quantities with this equipment, or move to offset seamlessly if warranted by volume growth. (Not required to use the First Article Program)
- A wide range of sheet size and types are available through this program.

Wingate Packaging
7400 S. 2400
2000 Amsted Ave.
Washington Court House, OH
43081
WingatePackaging.com

[Take me There](#) 

Till next time,
The Highcon Team

